Lansing, Michigan

Financial Statements and Additional Information Year Ended June 30, 2005 Michigan Deptartment of Treasury 496 (2-04)

			cedures Rep	ort					
	er P.A. 2 of 19 ernment Type Tow	;		Local Governm	ent Name rea Michigan Works!		Count	•	Eaton/Ingha
Audit Date 6/30/05			Opinion Date 11/2/05		Date Accountant Report Submi	tted to State:			
accordar	nce with the state of the state	ne S	Statements of the Govern	nmental Acco	government and rendered unting Standards Board ent in Michigan by the Mich	(GASB) and t	he <i>Uniform</i>	Repo	
1. We I	have comp	lied	with the Bulletin for the A	udits of Local	Units of Government in Mi	chigan as revis	ed.		
2. We a	are certifie	d pu	blic accountants registere	ed to practice in	n Michigan.				
	er affirm th		<u> </u>	have been disc	closed in the financial state	ements, includi	ing the note	s, or ir	the report of
You must	t check the	арр	licable box for each item	below.					
Yes	√ No	1.	Certain component units	s/funds/agencie	es of the local unit are exc	luded from the	financial st	tateme	ents.
Yes	✓ No	2.	There are accumulated 275 of 1980).	deficits in one	e or more of this unit's un	reserved fund	balances/re	etaine	d earnings (P.A
Yes	✓ No	3.	There are instances of amended).	non-complian	ce with the Uniform Acco	ounting and B	udgeting Ad	ct (P.A	\. 2 of 1968, a
Yes	√ No	4.			itions of either an order r the Emergency Municipa		the Municip	pal Fir	nance Act or it
Yes	√ No	5.	•		ents which do not comply of 1982, as amended [MC	_	/ requireme	nts. (F	P.A. 20 of 1943
Yes	√ No	6.	The local unit has been	delinquent in d	listributing tax revenues th	at were collect	ed for anoth	ner tax	king unit.
Yes	√ No	7.	pension benefits (norma	al costs) in the	titutional requirement (Arti current year. If the plan requirement, no contribution	is more than 1	100% funde	d and	the overfunding
Yes	✓ No	8.	The local unit uses cre (MCL 129.241).	dit cards and	has not adopted an app	licable policy	as required	by P	.A. 266 of 1999
Yes	√ No	9.	The local unit has not ac	lopted an inve	stment policy as required t	oy P.A. 196 of	1997 (MCL	129.9	5).
We have	enclosed	i the	following:			Enclosed	To Be Forward		Not Required
The lette	er of comm	ents	and recommendations.						✓
Reports	on individu	ıal fe	ederal financial assistance	programs (pr	ogram audits).				✓
Single A	udit Repor	ts (A	SLGU).			✓			
Wipfli		ant (F	Firm Name)						
	V. Beltlin	e Hi	ighway, P.O. Box 870	0	City Madison		State WI	ZIP 537	713
Accountar	ot Signature	nl	1st Tolie	1			Date 12	-19	1-05

Financial Statements and Additional Information Year Ended June 30, 2005

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Independent Auditor's Report

To the Board of Directors Capital Area Michigan Works! Lansing, Michigan

We have audited the accompanying financial statements of the governmental activities and the major fund of Capital Area Michigan Works! for the year ended June 30, 2005, as listed in the table of contents. These financial statements are the responsibility of Capital Area Michigan Works! management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the major fund of Capital Area Michigan Works! as of June 30, 2005, and the respective changes in its financial position for the year then ended in conformity with accounting principles generally accepted in the United States.

In accordance with *Government Auditing Standards*, we have also issued our report dated November 2, 2005, on our consideration of Capital Area Michigan Works! internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Management's Discussion and Analysis on pages 3 through 7 is not a required part of the basic financial statements but is additional information required by GASB. We have applied certain limited procedures, which consist principally of inquiries of management regarding methods of measurement and presentation of the required additional information. However, we did not audit the information and express no opinion on it.

Our audit was performed for the purpose of forming an opinion on the financial statements that collectively comprise the Capital Area Michigan Works! basic financial statements. The accompanying schedule of expenditures of federal awards, Schedule A-1 to A-2, which includes the requirements of U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

Wepfli'LLP

November 2, 2005 Madison, Wisconsin

Management's Discussion and Analysis

In June 1999, the Governmental Accounting Standards Board (GASB) issued Statement No. 34. GASB 34 introduces two new financial reports – the statement of net assets and the statement of activities. In addition, GASB 34 requires a Management's Discussion and Analysis which is an overview of financial activities for the fiscal year. State and local governments (including Capital Area Michigan Works!) must conform to Statement No. 34 as with all other generally accepted accounting principles.

Financial Highlights

- Capital Area Michigan Works! (the "Organization") overall financial position, as reflected in total net assets, increased by \$34,004.
- In governmental funds, the total fund balance increased by \$31,567.

A synopsis of key financial activities for the 2004-2005 fiscal year is as follows:

- Capital Area Michigan Works! was one of the first agencies in the country to receive from the United States Department of Labor a \$350,000 Faith-Based and Community Organizations grant to work with exoffenders in the tri-county region.
- In September of 2004, the Capital Area Manufacturing Council was recognized as a Michigan Regional Skills Alliance (MiRSA) and awarded \$88,000 in MiRSA grant funding.
- The audit was presented to the boards with the results of the Organization's annual audit for the fiscal year ending June 30, 2004. It was noted that the Organization received a clean audit with no findings.

Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the Organization's basic financial statements. The basic financial statements are comprised of three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to the financial statements. In addition, other information supplementary to the basic financial statements is provided.

Government-Wide Financial Statements

- The government-wide financial statements are the statement of net assets and the statement of activities. These statements present an aggregate view of the Organization's finances in a manner similar to private and nonprofit sectors.
- The statement of net assets presents information on all of the Organization's assets and liabilities, with the difference between the two being reported as net assets.
- The statement of activities presents information showing how the Organization's net assets changed during the year.
- The government-wide financial statements are shown on pages 8 and 9 of this report.

Management's Discussion and Analysis

Fund Financial Statements

- Capital Area Michigan Works! also produces fund financial statements. A fund is a grouping of related
 accounts that is used to maintain control over resources that have been segregated for specific activities.
 The Organization, like other federal/state and local governments, uses fund accounting to demonstrate
 compliance with finance related legal requirements. Fund statements generally report operations in more
 detail than the Organization's government-wide statements.
- There are two fund financial statements: the balance sheet and the statement of revenue, expenditures, and changes in fund balances.
- The Organization has only one fund, the governmental general fund. The general fund accounts for all federal, state, and local grant-funded programs and one-stop revenue and expenses.

The major features of the Organization's financial statements, including the portion of the activities reported and the type of information contained, is shown in the following table.

	Government-Wide Statements	Fund Financial Statements Governmental
Scope	Entire government.	The programmatic and operating activities of the Organization such as employment and training.
Required Financial Statements	Statement of net assets and statement of activities.	Balance sheet and statement of revenue, expenditures, and changes in fund balance.
Basis of Accounting and Measurement Focus	Accrual accounting and economic resources focus.	Accrual accounting. Current financial resources focus.
Type of Asset and Liability Information	All assets and liabilities, both financial and capital, short-term and long-term.	Generally includes assets expected to be used up and liabilities that come due during the year or soon thereafter. No capital assets or long-term liabilities included.
Type of Inflow and Outflow Information	All revenue and expenses during the year, regardless of when cash is received or paid.	Revenue for which cash is received during or soon after the end of the year, expenditures when goods or services have been received and the related liability is due and payable.

Notes to the Financial Statements

The notes to the financial statements provide additional information that is essential to the full understanding of the data provided in the Organization's government-wide and fund financial statements. The notes to the financial statements can be found on pages 14 through 21 of this report.

Management's Discussion and Analysis

Government-Wide Financial Analysis

Net assets may serve over time as a useful indicator of a government's financial position. In the case of Capital Area Michigan Works!, liabilities exceeded assets by \$287,961 at June 30, 2005, and \$253,957 at June 30, 2004. Table 1 below provides a summary of the Organization's net assets for the years ended June 30, 2005 and 2004.

Table 1
Condensed Statement of Net Assets

	Governmental Activities 2005			Governmental Activities 2004		
Current and other assets	\$	1,283,695	\$	1,288,652		
Capital assets, net of accumulated depreciation	·	52,651	Ψ	43,268		
Total assets		1,336,346		1,331,920		
Current liabilities		968,887		1 005 411		
Long-term liabilities		79,498		1,005,411		
Total liabilities		1,048,385		72,552 1,077,963		
Net assets:						
Invested in capital assets		50 (51		12.262		
Unrestricted		52,651		43,268		
		235,310		210,689		
Total net assets	\$	287,961	\$	253,957		

In governmental activities for the year ended June 30, 2005, total assets increased by \$4,426 including a decrease in cash and certificates of deposit of \$224,607, an increase due from other governmental units and accounts receivable of \$195,547, an increase in prepaid expenses of \$24,103, and an increase in capital assets of \$9,383. Total liabilities decreased \$29,578 due to a \$27,451 increase in accounts payable, a \$18,778 decrease in accrued payroll and related expenses, and a \$38,251 decrease in unearned revenue.

In governmental activities for the year ended June 30, 2004, total assets increased by \$119,584 including an increase in cash and certificates of deposit of \$81,459 and an increase due from other governmental units of \$52,256. Total liabilities increased \$124,027 primarily due to a \$154,849 increase in unearned revenue and a \$34,315 increase in the accounts payable.

Management's Discussion and Analysis

Change in Net Assets

Table 2 summarizes the change in net assets for the fiscal year 2005 and 2004.

Table 2 Change in Net Assets

	200	05	200)4
		Percentage		Percentage
	Amount	of Funding	Amount	of Funding
Revenue:				
Operating grants and contributions	\$ 9,889,751	85.30%	\$ 11,583,024	87.15%
Capital grants and contributions	24,478	0.21%	20,450	0.15%
Charges for services - One-Stop	1,680,316	14.49%	1,686,511	12.69%
General revenue	25	0.00%	1,348	0.01%
Total revenue	11,594,570	100.00%	13,291,333	100.00%
Expenses:				
Job training:				
Administration	837,407	7.24%	837,368	6.2007
In-School Youth	489,267	4.23%	292,095	6.30%
Out-of-School Youth	503,513	4.36%	383,922	2.20%
Core Services	560,895	4.85%	379,170	2.89%
Intensive services	387,512	3.35%	364,552	2.85%
Training services	602,165	5.21%	471,999	2.74%
Program services	6,504,053	56.26%	8,842,301	3.55%
Information and technology	12,905	0.11%	15,970	66.50%
One-Stop	1,647,754	14.25%	1,651,548	0.12%
Depreciation - unallocated	15,095	0.13%	1,031,348 56,851	12.42%
Total expenses	11,560,566	100.00%	13,295,776	0.43% 100.00%
Changes in net assets	24.004			230.0070
Net assets - beginning of year	34,004 253,057		(4,443)	
cognimity of you	253,957	-	258,400	
Net assets - end of year	\$ 287,961	_	\$ 253,957	

As shown, program revenue in the form of grants and contributions provides about 85.30% and 87.15%, respectively, of the funds for governmental activities, which are expended primarily on program services. Operating grant revenue for 2005 was \$1,673,383 or 12.59% less than 2004.

Management's Discussion and Analysis

Governmental Funds

The Organization completed the fiscal year June 30, 2005, with a total governmental fund balance of \$314,808, \$31,567 more than last year's ending fund balance of \$283,241. The Organization completed the fiscal year June 30, 2004, with a total governmental fund balance of \$283,241, \$32,530 more than June 30, 2003, ending fund balance of \$250,711.

Capital Assets

At the end of the 2005 fiscal year, the Organization had invested a cumulative of \$362,161 in capital assets, including vehicles and equipment (see Table 3). Supplementary information about capital assets can be found in Note 5, page 18. The Organization recognized depreciation expense of \$15,095 for governmental activities. Total accumulated depreciation on these assets was \$309,510.

Table 3
Capital Assets

	2005	 2004		% Change
Equipment Vehicles Accumulated depreciation	\$ 324,000 38,161 309,510)	\$ 347,597 33,400 337,729)	(6.79%) 14.25% 8.36%)
Totals	\$ 52,651	\$ 43,268		1.00,00

Factors Bearing on Capital Area Michigan Works! Future

There are a variety of factors concerning the Organization's future in the next one- to three-year period:

- The Organization's growing health care sector has the potential to continue providing excellent health care services to current residents, but also to employ more local job seekers, to attract health care businesses and practitioners from other areas to live and work in the tri-county region, and to become a health care service destination for out-of-town patients, contributing to local restaurants, hotels, stores, and other businesses. The economic impact of every health care employee in the capital area is approximately \$55,000 per year, and the total economic impact in the capital area is estimated at \$1.4 billion annually.
- Capital Area Michigan Works! will be serving as a pilot for a statewide Michigan Prisoner Re-entry Initiative to help ex-offenders re-integrate in the community instead of returning to prison.
- Capital Area Michigan Works! is a proud partner in the Michigan Opportunity Partnership, a new initiative to place 30,000 unemployed citizens into current job vacancies.

Contacting Capital Area Michigan Works! Financial Management

This financial report is designed to provide our citizens, taxpayers, customers, investors, and creditors with a general overview of the Organization's finances and to demonstrate the Organization's accountability for the money it receives. If you have questions about this report or need additional financial information, contact Mr. Doug E. Stites, Chief Executive Officer, at 2110 South Cedar Street, Lansing, MI 48910.

Statement of Net Assets June 30, 2005

		vernmenta Activities
Assets:		
Cash and cash equivalents		
Certificates of deposit	\$	95,396
Due from other governmental units		166,075
Accounts receivable		895,633
Prepaid expenses		37,637
Capital assets, net of accumulated depreciation		88,954
, and accumulated depreciation		52,651
TOTAL ASSETS	\$	1,336,346
Liabilities:		
Accounts payable	•	
Accrued payroll and related expenses	\$	875,057
Compensated funded leave		10,398
Grant funds received in advance		79,498
		83,432
Total liabilities		1,048,385
Net assets:		1,0 10,505
Invested in capital assets		
Unrestricted		52,65
		235,310
Total net assets		287,961
		407,901
COTAL LIABILITIES AND NET ASSETS	_	1,336,346

Statement of Activities Year Ended June 30, 2005

Functions/Programs	Expenses	Charges for Services	(gram Revenu Operating Grants and ontributions	G	Capital rants and ntributions	Re C	t (Expense) evenue and thanges in let Assets Primary overnment overnment
Governmental activities: Job training One-Stop	\$ 9,889,751 1,647,754	\$ 0 1,680,316	\$	9,889,751 0	\$	24,478 0	\$	24,478 32,562
Total program activities	11,537,505	1,680,316		9,889,751		24,478		57,040
Support services: Management and general Depreciation	7,966 15,095	0		0 0		0	(7,966) 15,095)
Total support services	23,061	0		0		0	(23,061)
Total governmental activities	\$11,560,566	\$ 1,680,316	\$	9,889,751	\$	24,478		33,979
	General revenue: Interest and inver Total general re							25 25
	Change in net asset Net assets - June 30							34,004 253,957
	Net assets - June 30	0, 2005					\$	287,961

Balance Sheet - Governmental Fund June 30, 2005

Assets:	
Cash and cash equivalents	\$ 95.
Investments	
Due from other governmental units	166,
Accounts receivable	895,
Prepaid expenses	37, 88,
TOTAL ASSETS	
	\$ 1,283,
Liabilities:	
Accounts and contractor payable	\$ 875.0
Accrued payroll and related expenses	, -/-,
Grant funds received in advance	10,3
Total liabilities	
	968,8
Fund balance:	
Unreserved - undesignated	314,8
Total fund balance	
Total fund balance	314,8
OTAL LIABILITIES AND FUND BALANCE	\$ 1,283,6

Reconciliation of Balance Sheet - Governmental Funds to the Statement of Net Assets June 30, 2005

Total fund balance - governmental funds

\$ 314,808

Total net assets reported to governmental activities in the statement of net assets are different from the amount reported above as to governmental funds balance because:

Capital assets and accumulated funded leave used in government activities are not financial resources and, therefore, are not reported in the fund statements. Amounts reported for governmental activities in the statement of net assets are:

Governmental capital assets Governmental accumulated depreciation

362,161 (____309,510)

Accumulated funded leave

52,651 (79,498)

Total net assets - governmental activities

\$ 287,961

Statement of Revenue, Expenditures, and Changes in Fund Balance - All Governmental Fund Types

Year Ended June 30, 2005

Revenue:	
Federal grants	\$ 8,471.34
State grants	,
Fringe benefit contributions	1,442,88
Reimbursements from programs	111,16
Community outreach	939,93
Rental	64,86
Interest and other revenue	555,61
	2,37
Total revenue	11 500 10
	11,588,18
Expenditures:	
Administration	1,799,85
In-School Youth	489,26
Out-of-School Youth	•
Core Services	503,51
Intensive services	560,89
Training services	387,51
Program services	602,16
Information and technology	6,504,05
Fringe benefits	12,90:
Community outreach	112,690
Building	62,20:
	521,560
Total expenditures	11,556,616
	11,550,010
Excess of revenue over expenditures	31,56
Fund balance - June 30, 2004	283,241
	203,241
Fund balance - June 30, 2005	\$ 314,808

Reconciliation of Statement of Revenue, Expenditures, and Changes in Fund Balance of Governmental Funds to the Statement of Activities Year Ended June 30, 2005

Net change in fund balances - total governmental funds \$ 31,567 Amounts reported for governmental activities in the statement of activities are different because: The acquisition of capital assets are reported in the governmental funds as expenditures. However, for governmental activities, those costs are shown in the statement of net assets and allocated over their estimated useful lives as annual depreciation expenses in the statement of activities. Capital outlay reported in governmental fund statements 24,478 Depreciation expense reported in the statement of activities 15,095) Amount by which capital outlays are more than depreciation in the current period 9,383 Vested funded leave benefits are reported in the government funds when amounts are paid. The statement of activities reports the value of benefits earned during the year. Funded leave benefits earned 13,333) Funded leave benefits paid 6,387 Net funded leave benefits (earned) 6,946) Change in net assets - governmental activities 34,004

Notes to Financial Statements

Note 1 Nature of Operations

The Capital Area Michigan Works! (the "Organization") was organized to administer various federal and state employment and training funds and other state funds in Clinton, Eaton, and Ingham counties.

The Organization administers the day-to-day operations related to the employment and training programs under the direction of the Administrative Board, which is composed of members from the three counties and also the cities of Lansing and East Lansing. The Organization is both the administrative entity and the grant recipient for federal, state, local, and private funds.

The Capital Area Michigan Works! Workforce Development Board is appointed by the Organization's Administrative Board and consists of various individuals representing the private sector, governmental, and nonprofit organizations from the three-county areas. The Capital Area Michigan Works! Workforce Development Board provides policy guidance and oversight services for all activities of the Organization.

Note 2 Summary of Significant Accounting Policies

Basis of Presentation

Government-Wide Financial Statements

The government-wide financial statements (i.e., the statement of net assets and statement of activities) present financial information about the Organization's nonfiduciary activities as a whole. Governmental activities generally are financed through intergovernmental revenue and other nonexchange transactions.

The statement of activities presents the degree to which the direct expenses of a given function are offset by program revenue. Direct expenses are those that are specifically associated with and are clearly identifiable to a particular function. Program revenue consists of grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenue that is not classified as program revenue, including all interest income, is presented as general revenue.

The Organization applies restricted resources first when an expense is incurred for a purpose for which both restricted and unrestricted net assets are available. Depreciation expense which can be specifically identified by function is included in the direct expenses of the function.

Fund Financial Statements

The accounts of the Organization are organized on the basis of funds. A fund is an independent fiscal and accounting entity with a self-balancing set of accounts. Fund accounting segregates funds according to their intended purpose and is used to aid in demonstrating compliance with finance-related legal and contractual provisions. The minimum number of funds are maintained, consistent with legal and managerial requirements.

Notes to Financial Statements

Note 2 Summary of Significant Accounting Policies (Continued)

Fund Financial Statements (Continued)

Separate statements for each fund category—governmental, proprietary, and fiduciary—are presented. The emphasis of fund financial statements is on major governmental funds, each displayed in a separate column.

The Organization reports only one major governmental fund.

General Fund

This is the Organization's primary operating fund. It accounts for all financial activity, including activities associated with providing job training and one-stop revenue and expenses. Sources include financial aid received from the state and federal government.

Measurement Focus and Basis of Accounting

The government-wide and fiduciary fund financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenue is recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of when the related cash transaction takes place. Nonexchange transactions, in which the Organization gives or receives value without directly receiving or giving equal value in exchange, include grants, entitlements, and donations. On an accrual basis, revenue from grants and donations is recognized in the fiscal year in which all eligibility requirements have been satisfied. Interest earnings on temporary investments are recognized in the fiscal period earned.

The governmental fund statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenue is recognized when measurable and available. "Measurable" means the amount of the transaction can be determined and "available" means collectible within the current period or soon enough thereafter to part liabilities of the current period. The Organization considers all revenue reported in the governmental funds to be available if the revenue is collected within 60 days after the end of the fiscal year. Expenditures are recorded when the related fund liability is incurred, except for certain compensated absences which are recognized when the obligations are expected to be liquidated with expendable available financial resources.

Unearned revenue is reported on the balance sheet when potential revenue does not meet both the "measurable" and "available" criteria for recognition in the current period. Unearned revenue also arises when resources are received by the Organization before it has a legal claim to them, as when grant monies are received prior to the incurrence of qualifying expenditures. In subsequent periods when both revenue recognition criteria are met, or when the government has a legal claim to the resources, the liability on the balance sheet is removed and revenue is recognized.

Notes to Financial Statements

Note 2 Summary of Significant Accounting Policies (Continued)

Capital Assets

Capital assets are reported at actual cost. Donated assets are reported at estimated fair market value at the time received. Capital assets are recorded in the government-wide financial statements but are not reported in the fund financial statements.

Capitalization thresholds (the dollar value above which asset acquisitions are added to the capital asset accounts), depreciation methods, and estimated useful lives of capital assets reported in the government-wide financial statements are as follows:

	Capitalization Threshold	Depreciation <u>Method</u>	Estimated Useful Life
Equipment	\$5,000	Straight line	3 5
Vehicles	\$5,000	Straight line	

Federal and State Grant Revenue

Grants are recorded as invoiced to the funding source. Revenue is recognized in the accounting period when the related expenses are incurred. Amounts received or receivable in excess of expenses are reflected as unearned revenue.

Cost Allocation

Joint costs are allocated to benefiting programs using various allocation methods, depending on the type of joint cost being allocated. Whenever possible, costs are allocated directly to each program. Joint costs are those costs incurred for the common benefit of all organization programs that cannot be readily identified with a final cost objective.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income Taxes

The Organization is a consortium of governments organized under Michigan Public Act 7 of 1967 and is exempt from federal and Michigan income taxes.

Budgetary Accounting

The Organization receives funds under various grants and contracts which end on various budget cycles. As a result, no formal organization-wide budget is available. Therefore, no budgetary comparison has been included in these financial statements.

Notes to Financial Statements

Note 3 Cash, Cash Equivalents, and Investments

Cash, cash equivalents, and investments are kept in Federal Deposit Insurance Corporation (FDIC) insured banks.

The Organization also utilizes a pooled cash account. The Organization invests the pooled funds in the following investment vehicles:

- 1. Bonds, securities, and other obligations of the United States or an agency or instrumentality of the United States.
- Certificates of deposit, savings accounts, deposit accounts, or depository receipts of a state
 or nationally chartered bank or a state or federally chartered savings and loan association,
 savings bank, or credit union whose deposits are insured by an agency of the United States
 government.
- 3. Commercial paper rated at the time of purchase within the three highest classifications established by not less than two standard rating services and which matures not more than 180 days after the date of purchase.
- 4. The United States government or federal agency obligations repurchase agreements.
- 5. Bankers acceptances of United States banks.
- 6. Other investments as permitted from time to time under Michigan law.

At least 20% of the pooled assets consist of cash equivalents that mature no later than the next business day, and not less than 80% of the fund's total assets mature more than 91 days from the purchase date.

Custodial Credit Risk: Custodial credit risk is the risk that, in the event of a bank failure, the Organization's deposits may not be returned to it. The Organization does not have a deposit policy for custodial credit risk. The exact custodial credit risk of the pooled funds as well as the respective financial institutions is not known and we have not included this disclosure in these financial statements.

As of June 30, 2005, the carrying amounts and bank balances for each type of bank account are as follows:

Account Type	Carrying B Amount Bal		
Checking Money market fund Certificates of deposit	\$ 90,060 5,186 166,075	\$ 93,766 5,186 166,075	

Notes to Financial Statements

Note 3 Cash, Cash Equivalents, and Investments (Continued)

The Organization maintains a petty cash imprest amount of \$150, which is included in the cash and cash equivalents on the balance sheet. The certificates of deposit are maintained at financial institutions and the balances are covered by the FDIC.

Due to the daily change in the mix of investments in the pooled account, there may be a portion of the Organization's funds that were not fully insured as of June 30, 2005.

Note 4 Due From Other Governmental Units

The following is a summary of the amounts due from other governmental units for the various grant programs as of June 30, 2005:

State:

Employment Services – 7A	\$	92 706
Re-Employment Services	Ф	83,796
WIA Administration		8,471
WIA Adult		27,287
WIA Youth		78,808
WIA Dislocated Worker		131,735
WIA Statewide activities		127,185
Work First - TANF		37,391
Reed Act Work First		260,390
Work First - State		51,356
		24,193
Reed Act Service Center		503
Trade Adjustment Act		25,161
Food Stamps		18,515
RSA Manufacturing – State		8,405
Faith-Based Community Organization		12,437
		12,43/
Total	\$	895,633
	Ψ	_073.033

Note 5 Fixed Assets

Capital asset balances and activity for the year ended June 30, 2005, were as follows:

]	Beginning						Ending
	Balance		Increases		Decreases		Balance	
Governmental activities:								
Capital assets being depreciated:								
Equipment	\$	347,597	\$	9,697	\$	33,294	\$	224.000
Vehicles		33,400	Ψ	14,781	Ψ	10,020	Ф	324,000 38,161
Total agriculturate 1						10,020		30,101
Total capital assets being depreciated		380,997		24,478		43,314		362,161
Less accumulated depreciation for:								
Equipment	(327,709)	(11,279)		33,294	(305,694)
Vehicles and signs	(10,020)	Ì	3,816)		10.020	$\dot{}$	<u>3,816</u>)
Total accumulated dames inti-	,	225 500				10,020		
Total accumulated depreciation		337,729)		15,095)		43,314	(309,510)
Governmental activities capital assets,								
net of accumulated depreciation	\$	43,268	\$	9,383	\$	0	\$	52,651

Notes to General Purpose Financial Statements

Note 6 Accrued Funded Leave

Individual employees have vested rights upon termination of employment to receive payments for certain paid time off, in accordance with procedures outlined in the personnel policies. The dollar amount of these vested rights, which have been accrued in the financial statements, amounted to \$79,498 at June 30, 2005.

The following is a summary of changes in paid time off for the Organization for the year ended June 30, 2005:

	July	1, 2004	A	dditions	Re	movals	June	30, 2005
Accumulated funded leave	\$_	72,552	\$_	13,333	\$	6,387	\$	79 , 498

Note 7 Reliance on Funding Sources

The Organization receives all of its support from various federal, state, and local grant revenue. A significant reduction in the level of this support, if it were to occur, would have an effect on the Organization's programs and activities.

Note 8 Retirement Plan

Capital Area Michigan Works! is the sponsor of a retirement plan for the sole benefit of its employees. The CAMW - Employee Money Purchase Pension Plan is a defined contribution money purchase pension plan pursuant to Section 401(a) and 501(a) of the Internal Revenue Code covering eligible employees. It is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA). The employer is exempt from the Social Security Retirement System, as such OASDI payroll taxes are not paid. Accordingly, the employer will contribute annually an amount equal to 25% of the participants' compensation for the year ended June 30, 2005.

For the year ended June 30, 2005, the Organization had a total payroll of \$495,712. The retirement plan had covered payroll of \$495,712. The Organization made contributions to the retirement plan in the amount of \$123,928, which is included in the expenditures in the various funds of this report. The assets of this plan are not assets of Capital Area Michigan Works! and, therefore, are not included in these financial statements.

Note 9 Postretirement Health Care Benefits

Capital Area Michigan Works! is the sponsor of a postretirement health benefit plan. The CAMW - Retiree Medical Benefit Plan/Trust provides health benefits covering substantially all retirees of Capital Area Michigan Works! The plan was established May 28, 1997, and was effective January 1, 1997.

Notes to General Purpose Financial Statements

Note 9 Postretirement Health Care Benefits (Continued)

The plan provides health benefits to qualified retirees of the sponsor and eligible spouses. To qualify, employees must not be eligible to receive any other substantially equivalent postretirement health benefit from another source, must have completed at least 20 years of service with the sponsor (25 years for spouse's benefit), and the participant's age plus years of service must equal at least 75. The sponsor may contribute amounts determined by the sponsor periodically. Employees and retirees may not contribute to the plan. The sponsor has the right under the plan to modify the benefits provided to retirees, to discontinue its contributions at any time, and to terminate the plan.

The postretirement benefit obligation represents the actuarial present value of those estimated future benefits that are attributed to employee service rendered to December 31. Postretirement benefits include future benefits expected to be paid to or for (1) currently retired employees and their spouses and (2) active employees and their spouses after retirement from service with the sponsor. Prior to an active employee's full eligibility date, the postretirement benefit obligation is the portion of the expected postretirement benefit obligation that is attributed to that employee's service rendered to the valuation date.

The plan covers three participants. The actuarial present value of the expected postretirement benefit obligation is determined by an actuary and is the amount that results from applying actuarial assumptions to historical cost data to estimate future annual incurred costs per participant and to adjust such estimates for the time value of money (through discounts for interest) and the probability of payment (by means of decrements such as those for death, disability, or withdrawal) between the valuation date and the expected date of payment.

For measurement purposes at December 31, 2004, a 3.5% annual rate of increase in the per capita cost of covered health care benefits was assumed. This assumption was consistent with that used to measure the benefit obligation at December 31, 2004.

The following were other significant assumptions used in the valuations as of December 31, 2004:

Weighted average discount rate Average retirement age Mortality

6.25% 62

1983 Group Annuity Table (Unisex)

The foregoing assumptions are based on the presumption that the plan will continue. If the plan were to terminate, different actuarial assumptions and other factors might be applicable in determining the actuarial present value of the postretirement benefit obligation.

The plan was amended effective January 1, 2004, to limit employer liability. The third amendment to the plan indicates that the plan may be terminated at any time by action of the employer's governing board. Any such termination may apply to individuals already retired and receiving benefits as well as individuals not yet retired. The employer funds its share of the cost of the plan benefit through the trust. The employer is not obligated to make additional contributions to the trust on plan termination in order to fund any particular benefit level. The benefit provided on plan termination will be based solely on the assets in the trust when the plan terminates.

Notes to General Purpose Financial Statements

Note 10 Risk Management

The Organization is exposed to various risks of loss including general and automobile liability, property damage, employee dishonesty, and workers' compensation for which the Organization carries commercial insurance. Settled claims have not exceeded this commercial coverage in any of the past three fiscal years.

Note 11 Operating Lease

Capital Area Michigan Works! leases a facility for operation of its programs. The operating lease payments for the year ended June 30, 2005, were \$361,819. Future minimum lease payments on leases having terms beyond June 30, 2005, are as follows:

2006	\$	373,813
2007	Ψ	385,807
2008		397,801
2009		409,795
2010		421,789
Thereafter	5	2,230,884
		<u>-,230,007</u>

Total \$4,219,889

Note 12 Lessor Activity

Total

Capital Area Michigan Works! subleases office space in the One-Stop facility to unrelated third parties. The terms of the leases require varying base rental amounts. Rental income for these leases for the year ended June 30, 2005, totaled \$76,316.

Future minimum rental income is as follows:

2006	\$ 29,078
2007 2008	59,661
2008	61,661
2010	63,383
Thereafter	65,244
	 206,439

\$ 485,466

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_	Additional Information
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Schedule A-1 Schedule of Expenditures of Federal Awards Year Ended June 30, 2005

Federal Grantor/Pass-Through Grantor/Program Title	Federal CFDA Number	OI	rogram Award		Curren Year
U.S. DEPARTMENT OF AGRICULTURE	Number	F	Amount	_Exp	<u>enditu</u>
Passed-Through the Michigan Department of					
Labor and Economic Growth					
Food Stamps - FY04	10.561	\$	229,711	\$	53.
Food Stamps - FY05		*	233,331	Ψ	142,
(Subrecipient expenses \$170,600)					
Total U.S. Department of Agriculture			463,042		195,
U.S. DEPARTMENT OF LABOR					
Passed-Through the Michigan Department					
of Labor and Economic Growth					
Employment Services	17.207				
Employment Services - 7A	17.207		110 105		110
Employment Services - 7A			119,185 878,766		119,
Re-employment Services			47,971		588,
(Subrecipient expenses \$612,363)			1,045,922		47,
Trade Adjustment Assistance	17.245		1,043,922		755,
Trade Adjustment Assistance	17.213		136,903		07
Trade Adjustment Assistance			22,432		87, 22,
Trade Adjustment Assistance			35,014		22,
Trade Adjustment Assistance			189,683		137,
			384,032		250,
Faith-Based Community Organizations					
Faith-Based Community Organizations	17.257		350,000		133,
Workforce Investment Act-Adult	17.258*				
WIA Adult	11,200		764,695		72,
WIA Adult			784,991		683,
WIA Adult - Statewide Incumbent Worker			362,029		117,
WIA Adult - Statewide Youth High Concentration			12,162		12,
WIA Adult - Statewide Capacity Building			12,162		6,0
WIA Adult - Statewide Incumbent Worker			42,506		20,
WIA Adult - Statewide Performance Incentive			19,885		11,
WIA Adult - Statewide RSA Manufacturing			14,005		9,8
WIA Adult - Admin. and One-Stop Operations			155,798		84,9
(Subrecipient expenses \$761,985)		2	2,168,233	1	,019,1
Workforce Investment Act-Youth	17.259*				
WIA Youth			682,912		41,7
WIA Youth		1	,022,085		911,7
WIA Adult - Statewide Incumbent Worker			478,716		154,9
WIA Adult - Statewide Youth High Concentration			13,297		13,2
WIA Adult - Statewide Capacity Building			13,298		7,3
WIA Adult - Statewide Incumbent Worker			46,474		22,0
WIA Adult - Statewide Performance Incentive			21,742		12,8
WIA Adult - Statewide RSA Manufacturing			15,312		10,7
			196,377		107,0
WIA Youth - Admin. and One-Stop Operations (Subrecipient expenses \$986,295)			170,3//		10/,0

See Independent Auditor's Report.

Schedule A-2 Schedule of Expenditures of Federal Awards Year Ended June 30, 2005

Federal Grantor/Pass-Through Grantor/Program Title	Federal CFDA	Program or Award	Current Year
U.S. DEPARTMENT OF LABOR (Continued)	<u>Number</u>	Amount	Expenditures
Workforce Investment Act-Dislocated Worker	17.260*		
WIA Dislocated Worker	17.260*	£10.00	
WIA Dislocated Worker		613,502	157,463
WIA Dislocated Worker - National Reserve		727,449	602,185
WIA Dislocated Worker - National Reserve		3,513	3,513
WIA Adult - Statewide Incumbent Worker		31,617	31,617
WIA Adult - Statewide Youth High Concentration		405,912	131,383
WIA Adult - Statewide Capacity Building		18,210	18,210
WIA Adult - Statewide Incumbent Worker		18,211	10,008
WIA Adult - Statewide Performance Incentive		63,645	30,132
WIA Adult - Statewide RSA Manufacturing		29,774	17,539
WIA Dislocated Worker - Admin. and One-Stop Operations		20,969	14,763
		156,456	85,301
(Subrecipient expenses \$745,413)		2,089,258	1,102,114
Michigan Department of Career Development	17.UNK		
Reed Act/Work First	17.01.11	2,461,848	1.012.220
Reed Act/Work First		670,475	1,012,338
Reed Act One-Stop Service Center		206,086	412,356
Reed Act One-Stop Service Center		213,748	168,857
(Subrecipient expenses \$1,103,193)		3,552,157	74,703 1,668,254
National Business Learning Program	17.267	10,000	10,000
Total U.S. Department of Labor		12,089,815	6,220,871
U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES Passed-Through the Michigan Department of Labor and Economic Growth			
Temporary Assistance for Needy Families Work First - FY04	93.558		
Work First - Supportive Services 04		1,211,865	430,542
Work First - Supportive Services 04 Work First - TTW-TANF 04		161,200	11,442
Work First - FY05		16,657	2,244
- · ·		2,283,568	1,451,776
Work First - Supportive Services 05 Work First - TTW-TANF 05		151,200	151,200
(Subrecipient expenses \$1,536,925)		32,625	8,214
Total U.S. Department of Health and Human Services			
TOTAL FEDERAL AWARDS		3,857,115	2,055,418
- CARLE A WARDS		<u>\$ 16,409,972</u>	<u>\$ 8,471,345</u>

Note to Schedule of Expenditures of Federal Awards

This schedule includes the federal grant activity of Capital Area Michigan Works! and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations.* Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

^{*}These represent a cluster program.



Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters

Board of Directors Capital Area Michigan Works! Lansing, Michigan

We have audited the financial statements of Capital Area Michigan Works! as of and for the year ended June 30, 2005, and have issued our report thereon dated November 2, 2005. We conducted our audit in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Capital Area Michigan Works! internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Capital Area Michigan Works! financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, federal awarding agencies, and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Wipfli LLP

November 2, 2005 Madison, Wisconsin

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Independent Auditor's Report on Compliance With Requirements Applicable to Each Major Program and Internal Control Over Compliance

Board of Directors Capital Area Michigan Works! Lansing, Michigan

Compliance

We have audited the compliance of Capital Area Michigan Works! with the types of compliance requirements described in the *U.S. Office of Management and Budget (OMB) Circular A-133, Compliance Supplement* that are applicable to each of its major federal programs for the year ended June 30, 2005. Capital Area Michigan Works! major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major federal programs is the responsibility of Capital Area Michigan Works! management. Our responsibility is to express an opinion on Capital Area Michigan Works! compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133, require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Capital Area Michigan Works! compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on Capital Area Michigan Works! compliance with those requirements.

In our opinion, Capital Area Michigan Works! complied, in all material respects, with the requirements referred to above that are applicable to each of its major federal programs for the year ended June 30, 2005.

Internal Control Over Compliance

The management of Capital Area Michigan Works! is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered Capital Area Michigan Works! internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133.

Our consideration of the internal control over compliance would not necessarily disclose all matters in the internal control that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that noncompliance with applicable requirements of laws, regulations, contracts, and grants caused by error of fraud that would be material in relation to a major federal program being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over compliance and its operation that we consider to be material weaknesses.

This report is intended solely for the information and use of management, federal awarding agencies, and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Wipfli LLP

November 2, 2005 Madison, Wisconsin

Wipfli LLP

Schedule of Findings and Questioned Costs

A. Summary of Auditor's Results

- 1. The auditor's report expresses an unqualified opinion on the financial statements of Capital Area Michigan Works!
- 2. No reportable conditions relating to the audit of the financial statements is reported in the Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters.
- 3. No instance of noncompliance material to the financial statements of Capital Area Michigan Works! were disclosed during the audit.
- 4. No reportable conditions were disclosed during the audit of the major federal award programs as reported in the Independent Auditor's Report on Compliance With Requirements Applicable to Each Major Program and Internal Control Over Compliance.
- 5. The auditor's report on compliance for the major federal award programs for Capital Area Michigan Works! expresses an unqualified opinion.
- 6. There were no audit findings relative to the major federal award programs for Capital Area Michigan Works!
- 7. The programs tested as major programs were the U.S. Department of Labor Employment Services CFDA #17.207 and Workforce Investment Act Cluster of CFDA #17.258, #17.259, and #17.260.
- 8. The threshold for distinguishing Types A and B programs was \$300,000.
- 9. Capital Area Michigan Works! was determined to be a low-risk auditee.
- B. Findings Financial Statements Audit

None

C. Findings and Questioned Costs - Major Federal Award Programs Audit

Questioned Costs:

None

Finding:

None